



Contango Asset Management Limited

AGM Investor Presentation

Marty Switzer | CEO and Managing Director

November 2018

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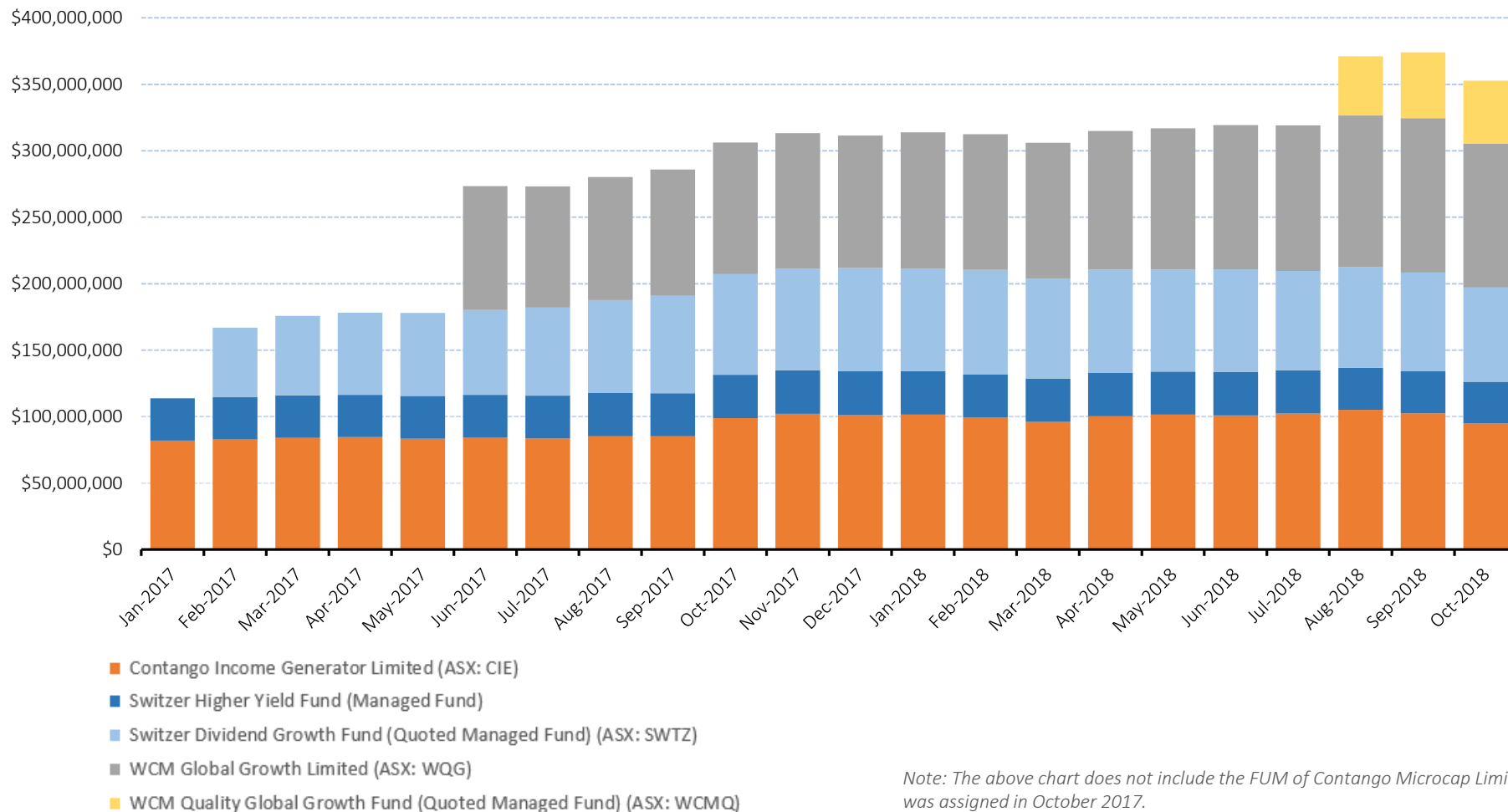
Performance information is historical. Performance returns may vary. Past performance is not indicative of future performance. Performance has been calculated based on cumulative daily returns excluding any allowance for fees, expenses and taxes.

KEY HIGHLIGHTS

August 17	Completion of share placement to strengthen the balance sheet
October 17	Announcement of business transition from product manufacturer to a marketing and distribution platform, including resetting of cost base and relocation of head office from Melbourne to Sydney
February 18	Shareholder approval for the assignment of the Contango MicroCap investment management agreement and the buy-back of employee shares
March 18	Appointment of Marty Switzer as CEO
May 18	Recruitment of an experienced distribution team
June 18	Establishment of an exclusive arrangement with WCM Investment Management to distribute WCM Quality Global Growth Strategy in Australia via a Listed Investment Company (LIC), an Exchange Traded Managed Fund (ETMF) and an unlisted managed fund
August 18	Strengthening of the Board with the appointment of Ms Nerida Campbell as a NED
September 18	Launch of WCM Quality Global Growth Fund (Quoted Managed Fund) (ASX:WCMQ)
September 18	Shareholder approval for the acquisition of Switzer Asset Management

STRONG GROWTH IN RETAIL FUM

As at 31 October 2018, CGA FUM totalled \$353m



STRONG GROWTH IN RETAIL FUM

Since 1 January 2017, CGA has seen retail FUM growth of more than \$260 million as at 31 October 2018



- Launch and ongoing growth of the Switzer Dividend Growth Fund (Quoted Managed Fund) (ASX:SWTZ)



- Launch of WCM Global Growth Limited (ASX:WQG)
- Launch and ongoing growth of WCM Quality Global Growth (Quoted Managed Fund) (ASX:WCMQ)



- Contango Income Generator options exercise (ASX:CIE)

Switzer Asset Management acquisition

- In September 18, Contango Asset Management (**CGA**) completed the acquisition of the remaining 53.75% interest in Switzer Asset Management (**SAM**) for an all-scrip consideration.
- The acquisition has closely aligned the distribution, marketing, investment expertise, portfolio management and operational experience of both CGA and Switzer Financial Group.
- Significant advantages to CGA from the acquisition include:
 - attractive valuation metrics
 - acquisition of a retail licence
 - use of the respected Switzer name
 - access to extensive retail and IFA network
 - access to media platform of direct investors
- CGA is well capitalised (>\$9.5m in cash and receivables as at 31 October 2018) to fund SAM's retail growth strategy.



Left to right: Peter Switzer, Paul Rickard & Charlie Aitkin

A Proven World Class Investment Manager

WCM Investment Management

- In June 18, CGA announced an exclusive arrangement with WCM Investment Management (**WCM**) to distribute the WCM Quality Global Growth Strategy in Australia via an LIC, an ETMF and a retail managed fund.
- Based in Laguna Beach California, WCM is a top quartile global and international equities specialist with total FUM of over A\$35 billion.
- WCM's investment process is based on the belief that corporate culture is the biggest influence on a company's ability to grow its competitive advantage or 'moat'. This process has resulted in WCM's Quality Global Growth strategy outperforming the MSCI World Index over an extended period.
- In September 18 CGA launched the WCM Quality Global Growth ETMF. At October 31, 2018 FUM was \$47.1 million.
- WCM is a quality manager that complements existing global portfolios and will broaden the appeal of global equities where retail investors are underweight.

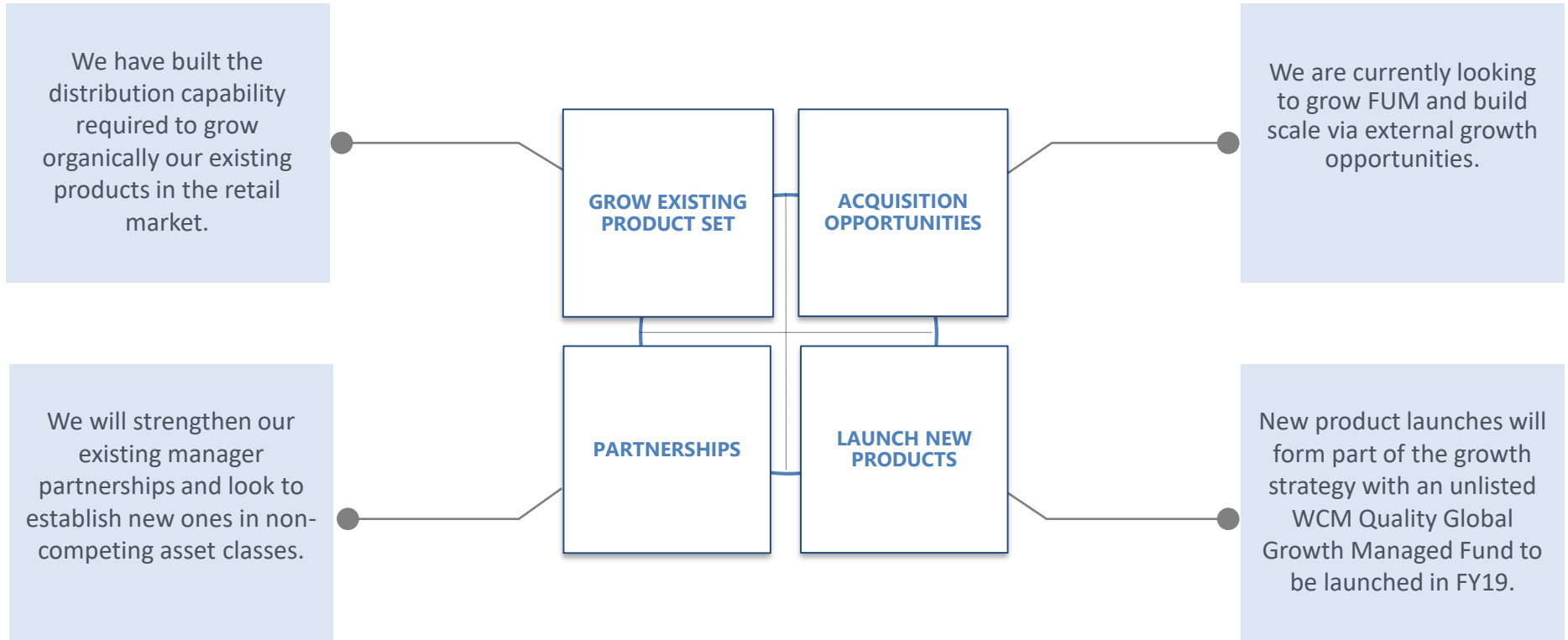
The logo for WCM Investment Management, featuring the letters 'WCM' in a white serif font with a white swoosh underline that loops around the 'M'.

QUALITY GLOBAL GROWTH
STRATEGY

ASX:WCMQ
ASX:WQG



STRATEGIC PRIORITIES FY 19



CONTACT DETAILS

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